

Kim Decanini 2006 Success With Realty Executives, An International Real Estate Firm

***Who Says The Real Estate
Market Is Down? Not Kim!***

Kim Decanini, recognized as one of the top producing real estate agents in the area, announces another successful year in real estate despite the media hype of the "bubble" bursting. "That is nonsense," says Decanini. "People get relocated, transfer to a new location within a company, want to downsize or upgrade, etc. on a daily basis. Just because homes don't start bidding wars the first day on the market doesn't mean they are not selling at all."

In 2006, Decanini once again sold nearly \$20 million in the Tampa Bay area, with cumulative sales in excess of \$150 million. She has consistently been recognized with industry awards for sales performance and ranked among the top real estate agents in Florida. Kim once again is on track to exceed her goals for 2007. Kim is currently in the top one quarter of one percent in the entire Pinellas County area and in the top 1 percent nationally.

Since 1999, Kim Decanini has been a Safety Harbor/Countryside real estate specialist, serving the home buying and selling needs of residents of this community and the

surrounding Tampa Bay area. With a reputation built on service and performance, her real estate experience includes residential, commercial, condominium, land and investment property.

Decanini credits her loyal clients, many with her for more than seven years, for her successful track record and ability to expand business beyond Safety Harbor. Now, with her *Realty Executives International* affiliation, she offers the same level of expertise, professionalism and client service in the growing communities of the entire Tampa Bay area as well as receiving referrals globally.

"The opportunity to develop new relationships is a direct result of how I take care of my existing clients, and their referrals reflect the confidence and satisfaction they have in doing business with me," noted Decanini. "The drive to meet my clients' needs and exceed their expectations is the basis for strong relationships, referrals and friendships."

As a Safety Harbor resident and business leader, Kim Decanini understands the importance of the quality of life

factors that her clients look for in a community. In her 7th year donating to Morton Plant Breast Cancer Foundation she has also joined "Women in Philanthropy." Her commitment extends to civic, education and charitable organizations that are focused on building a strong sense of community through programs and services that meet the needs of residents. Whether buying or selling, call Kim for all your real estate dreams. ♦



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